

# THE INTEGRITY GROUP

## Sales Representative

---

### LOCATION

Houston, TX

### DESCRIPTION

The Integrity Group is the leading provider of documentation, training, and marketing services in North America. We are looking for experienced professionals to drive sales activities and objectives in the Greater Houston area.

The ideal candidate will have a proven background in documentation, training, or marketing communications service-areas, with experience in sales, business development, account management, or relevant project leadership and customer interaction. The ideal candidate will also have a proven track record delivering concise, complete, and compelling solutions and closing sales in a variety of corporate cultures.

The Integrity Group will provide collateral material, territory assignments, sales support, and some leads through our internal sales methods. This position reports directly to the Sales and Marketing Manager.

At The Integrity Group, our “products” are our people and the expert services we provide. Some of the common services we provide and deliverables our teams develop include:

Technical and creative writing	Product user manuals
Editing	Disaster recovery documentation
Instructional design	Policy & procedure manuals
Multimedia design	Health & safety documentation
Web and computer-based training	Online help files
Presentations	Training curricula
Web design & enhancement	Multimedia presentations
Project management	Marcomm pieces
Desktop publishing	Web content

### COMPENSATION

Earn a base salary + top commissions and bonuses. Comprehensive benefits package including expenses, medical/dental, 401K, and paid holidays and vacations.

Interested applicants should apply by sending a resume to [tbugg@go-integrity.com](mailto:tbugg@go-integrity.com). Candidates who have experience with solution-based sales or industry experience will only be considered.